## IT ALL ADDS UP.

Your costs don't stop at the door. Adjusting the sill, accounting for poor site conditions, replacing a door bottom, installing corner pads—it all adds up. Use the information below to calculate your true costs.

HOW DO YOU MATCH UP?	EXAMPLE	YOUR COST
# of Exterior Prehungs per Year	2,500	
% of Doors with Service Calls	5%	
Service Labor Rate (\$/hr)	\$20.00	
Average Time to Service (Hours)	4	
Average Cost of Service Supply	\$125.00	

#### EXAMPLE

**2,500 x ( 5% x (\$20 x 4 +\$125.00) ) = \$25,625** Doors/ x (% Doors x (Service x Hours + Materials) = Field Costs Per Year Year w/ Calls Rate Cost

IN THIS EXAMPLE, YOUR DOORS COST \$25,625.00 IN ADDITIONAL COSTS PER YEAR.

## UNDERSTAND YOUR COSTS AND HOW MUCH Z-AC CAN HELP YOU SAVE:

## WWW.ZACSAVES.COM



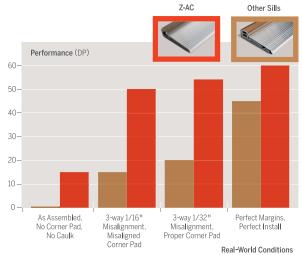
## TESTED TO OUTPERFORM

Z-AC has undergone Comprehensive Independently Certified Testing, revealing higher Design Pressure (DP) performance ratings than any other sill on the market, even in areas prone to severe weather and in imperfect conditions:

- Water Testing: Endura's on-site testing wall simulates a storm with rainfall at a rate of 8 inches per hour and gusts of wind up to 60 mph.
- Cycle Testing: Z-AC sills and door bottoms are strenuously tested for durability, standing strong through a minimum of 25,000 full openand-close cycles.
- Structural Testing: Door units with Z-AC are subjected to positive and negative pressure while deflection and permanent set are measured to ensure performance in areas prone to severe weather.
- Rollover Testing: Tested and proven appliance-proof, Z-AC is tested to withstand up to 400 lbs. in our unique Rollover Testing.
- **Closing Force Testing:** With the industry's lowest closing force, Z-AC stands strong to protect your home from air and water, while still being easy to use.

## WHAT DOES THIS MEAN FOR YOU?

Whether you are in a state requiring tested and certified door units, or Canada, where door units must meet NAFS testing, Z-AC is the choice for you. No other sill product has undergone the testing nor performed at the levels of Z-AC.





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US Patents: 6,219,971; 8,522,483; 8,991,100; 8,991,101; D722,387 and Patents Pending. Canadian Patents: 2,117,705 and Patents Pending. Effective 10.17 Z-ACDeal-17



# FIXING IT ALWAYS COMPENSATESZ-AC



Named **Best Window & Door Product** for the 2016 Best of IBS Awards

### Z-ARTICULATING CAP SILL™

#### Z-AC WORKS

## HAVE YOU COUNTED YOUR COSTS?

How much are you really spending on installing, adjusting and servicing door units? Your costs don't stop at the door.

#### MARGINS ARE RARELY, IF EVER, PERFECT.

#### JOB SITES AREN'T ALWAYS Square, Level & Plumb.





#### SMALL PARTS CAN CAUSE BIG PROBLEMS.



#### WHEN IT COMES TO ADJUSTMENTS, Everyone gets cold feet.



## WHY DOES IT MATTER? YOU DESERVE BETTER.

You deserve a sill that works with the labor you have, while doing the work of the labor you don't. You deserve a sill that never has to be adjusted. You deserve a sill that outperforms all others, even when conditions and installations aren't perfect. You deserve a sill that saves you money and prevents service calls. Stop settling for unnecessary costs and subpar door performance.

# START SAVING WITH THE Z-ARTICULATING CAP SILL<sup>™</sup>.

## Z-AC WORKS IN THE REAL WORLD

The next-generation Z-Articulating Cap Sill<sup>™</sup> has been tested and proven to outperform every other sill on the market, even in imperfect conditions, reducing the time and expertise needed to install a door unit, preventing performance issues that lead to door unit failure, and eliminating costly service calls. Stop settling for subpar door performance. Cut your costs and count your savings with Z-AC now.

## HOW Z-AC WORKS FOR YOU

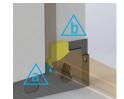


#### WHO HAS TIME TO ADJUST?

No adjustment needed. Ever. Z-AC's unique articulating cap (2), compensates independently, up or down, +/- 1/8" along the width of the opening to form a consistent seal with the Z-AC Door Bottom (1) and overcome variations in vertical margins.

#### TROUBLE IN THE STRIKE ZONE?

"Perfect" strike margins of 1/8" rarely exist on installed door units. The Z-AC Z-End Base<sup>™</sup> (gasket stiffener) forms a high-performance seal on strike margins of up to 5/32" and continues to work even if margins reach 3/16" (when corner pad is present).



#### NO CORNER PAD? NO PROBLEM.

The Z-AC Z-End Base<sup>™</sup> (3) provides basic protection from water infiltration by (a) blocking the path of the weatherstrip and (b) providing basic sealing of up to 1/2" above the cap. Endura recommends the use of the Simple Solution<sup>®</sup> Corner Pads, but rest assured that a door unit with Z-AC will retain a basic seal without them.



#### **OUTPERFORMS ALL OTHER SILLS**

Don't just take our word for it. Z-AC has been extensively tested and proven to outperform every other sill on the market. Even in real-world conditions where margins are wide and corner pads are missing, Z-AC delivers higher performance in protecting against air and water infiltration.